



Mid-market offering for PrivX®

Dear Valued Partners,

In an effort to support deal opportunities in mid-market size companies, we have created a simplified pricing model which is outlined below. We believe this will enable us to be more competitive in this sector.

This is an introductory pricing model for the EMEA region which will remain in place until the end of Q1/2025, when we will review performance of pipeline growth and feedback from partners.

License model	<i>Annual subscription, €350 per user (MSRP*)</i>
20-30 users	<i>The minimum number of users is 20. No exceptions are possible. The maximum is 30 users - above that, standard PrivX IT/SP pricing model is used.</i>
Up to 75 targets	<i>The maximum number of targets is 75 - above that, standard PrivX IT/SP pricing model is used.</i>
Support	<i>Standard 8/5 support plan</i>
Functionality	<i>SSH, RDP & Web</i>

The product line is listed in HubSpot as below:

New SKU	55000-M1008-PRX-A-S
Name	PrivX Subscription with 8/5 Support Actors – S
Price	350€/3500SEK per user
NOTE: All deals must be registered in SSH Partner Portal.	

For further information, please contact us at partner-mgmt@ssh.com.

* MSRP = Manufacturer's Suggested Retail Price